

2008 LISTING/SALES REPORT

Figures are taken from a comprehensive report compiled by the MLS Computer System of Multilist Service of Springfield REALTORS®, Inc.

Number of Units SOLD-----Number of Units Financed-----RESIDENTIAL

Year	Total	1-2 Bed	3 Bed	4+ Bed	Conv.	FHA	VA	Cash	Seller	Lease Purch.	FMHA	ASM	Other
1998	4,852	686	3,305	1,077	3,513	666	236	574	25			3	250
1999	5,559	797	3,539	1,203	3,448	952	220	629	25			1	284
2000	5,661	869	3,479	1,201	3,429	995	199	633	20			6	287
2001	6,014	863	3,763	1,388	3,458	1,222	183	606	35			5	462
2002	6,533	914	4,052	1,567	4,255	1,082	167	698	28	3	15	2	282
2003	7,688	1,122	4,741	1,825	5,195	1,061	187	864	50	4	30	4	293
2004	7,845	1,061	4,808	1,976	5,644	790	129	898	58	4	27	2	293
2005	8,808	1,121	5,351	2,336	6,540	673	159	1092	74	11	9	0	250
2006	8,563	1,194	5,234	2,135	6,201	669	145	1045	57	25	12	2	407
2007	7,438	1,048	4,443	1,947	5,380	511	126	872	25	13	11	1	499
2008	6,082	815	3,549	1,718	3,430	1,059	151	819	39	12	29	2	541

RESIDENTIAL

Zone	2007		2008	
	Unit Sales	Ave. Sale Price	Unit Sales	Ave. Sale Price
CE1-6	991	\$170,481	770	\$161,251
CW1-4	485	\$163,772z	384	\$158,420z
NE1-4	280	\$ 74,253	239	\$ 73,315
NE5-7	220	\$161,183	161	\$173,611
NW1-4	405	\$ 65,727	298	\$ 64,736
NW5-7	294	\$148,872	261	\$145,655z
ONE	142	\$101,532	115	\$ 94,149
ONW	401	\$112,259	359	\$100,868
OSE	73	\$111,129	77	\$116,117
OSW	596	\$127,491	461	\$100,416
SE1-4	874	\$149,353	724	\$144,324
SE5-7	366	\$324,698	348	\$268,955
SW1-4	582	\$105,419	478	\$ 99,751
SW5-7	1,305	\$166,779z	1,078	\$#158,042
WC1-6	424	\$123,547	329	\$123,485
TOTAL	7,438	\$147,796	6,082	\$139,233

*ONE = Dallas, Laclede & ONE Zones

*ONW = Cedar, Dade, Hickory, Polk, St. Clair & ONW Zones

*OSE = Douglas, Wright and OSE Zones

*OSW = Barry, Lawrence, Stone, Taney & OSW Zones

RESIDENTIAL

	New Listings	Avg. List Price	Sold Listings	Avg. Sold Price
2005	15,049	\$159,362	8,808	\$139,558z
2006	17,214	\$173,397	8,563	\$142,176
2007	18,592	\$181,657	7,438	\$147,796
2008	16,331	\$176,522	6,082	\$139,233

FARM & RECREATIONAL

	New Listings	Avg. List Price	Sold Listings	Avg. Sold Price
2005	998	\$257,531	325	\$178,875
2006	1226	\$296,164	313	\$179,190
2007	1,478	\$337,362	248	\$185,477
2008	1,422	\$321,617	179	\$180,369

COMMERCIAL

	New Listings	Avg. List Price	Sold Listings	Avg. Sold Price
2005	765	\$453,289	156	\$402,648
2006	978	\$520,594	150	\$398,775
2007	1,173	\$486,424	136	\$417,045
2008	1,085	\$502,547	125	\$351,928

MULTI-FAMILY

	New Listings	Avg. List Price	Sold Listings	Avg. Sold Price
2005	483	\$242,748	210	\$221,331
2006	604	\$262,762	184	\$185,482
2007	622	\$265,353	140	\$196,874
2008	524	\$266,911	101	\$132,438

LOTS & RECREATIONAL

	New Listings	Avg. List Price	Sold Listings	Avg. Sold Price
2005	4,633	\$ 86,469	1,507	\$ 62,121
2006	6,148	\$110,903	1,535	\$ 87,385z
2007	6,223	\$112,196	904	\$ 63,290
2008	4,586	\$114,048	464	\$ 70,424

* Averages with a (z) are those where some of the sale prices were withheld and the last list price was used to compute.